Canby’s new water supply

Canby Water Supply Program | Willamette River intake, pipeline and treatment plant

Prepared for Ken Navidi | Bainbridge Associates / Research checked 9 November 2026

Owner: Canby Utility / Canby, Oregon

A design-stage fit for your instrumentation

Canby is advancing a new river intake, pipeline and drinking-water plant. Bainbridge’s flow meters and water-quality analyzers could fit the emerging design. Staff plans a delivery-method recommendation in Q1 2027. The useful first move is to establish the authorized route for product input—not assume an equipment order is open. [1, 2, 4]

WHAT YOU COULD SELL

Closed-pipe flow meters and process water-quality analyzers. [4]

CURRENT STAGE

Year 2 design/permitting direction; delivery method under review. [1, 2]

NEXT MILESTONE

Q1 2027: staff targets a delivery-method recommendation, not an instrument bid. [2]

Why it fits

01 The new intake and pipeline are a plausible flow-meter application. Bainbridge lists McCrometer; check pipe size, operating range and accepted makes before choosing a model. [3, 4]

02 Bainbridge lists ECD chlorine, pH and turbidity instruments. Discuss the new plant’s monitoring needs; Canby’s instrument schedule and specified brands are not verified. [3, 4]

03 ECD’s roster assigns Oregon to Bainbridge and names Ken Navidi. This verifies the ECD route; check each other represented product line’s territory separately. [5]

Your first move

Canby Water Supply Program team

Owner’s published program contact | Ask to be routed to the instrumentation lead. [3]

CWSP@CanbyUtilityOR.gov | 503-266-1156

Ask: Who leads flow and analytical instrumentation for Year 2 design, and what is the permitted route for a representative to provide product data before procurement is fixed?

From insight to action

Where your offer fits

PROJECT NEED	YOUR CONTRIBUTION	NEXT STEP
Intake and pipeline [3]	Screen suitable closed-pipe flow meters. [4]	Request flows, pipe sizes, installation limits and accepted manufacturers.
Drinking-water plant [3]	Screen process water-quality analyzers. [4]	Confirm measurement points, sample conditioning and acceptance criteria.
Design/procurement planning [2]	Offer application data through the owner's approved channel.	Establish the instrument/controls lead, buying package and quotation route.

Design funding is reported, while the wider financing plan is still developing. No instrumentation allowance or supplier contract value is established. [1, 2]

People to know

OWNER / PROGRAM ROUTE

Kari Duncan, General Manager; use the program team above. [2, 3]

OWNER'S CONSULTANT

Eric Ward, Stantec Principal Project Manager; ask the program team for the technical route. [2]

What happens next

- **Q1 2027 — STAFF TARGET**

  Delivery-method recommendation; not an equipment tender. [2]

- **2027 — STAFF PLAN**

  Design or alternative-delivery RFP; instrument dates not published. [2]

Evidence behind the opportunity

[1] Utility | Oct packet | Sep minutes, pp 4–7

[2] Utility | Nov packet | Nov 2 memo, pp 15–16

[3] Utility | Program and contact | checked 9 Nov

[4] Bainbridge | Manufacturers | checked 9 Nov

[5] ECD | Oregon representative | checked 9 Nov

[6] Utility | Bid listing | checked 9 Nov

Open owner's current project packet

Public records checked 9 November 2026. Supplier access is unconfirmed; no stakeholder was contacted.

Your next update	Watch the delivery-method decision and 2027 procurement notices; establish the instrumentation lead and accepted product-input route.