Stormwater biochar specification

King County | Biochar Specification for Stormwater Treatment / FP07

Prepared for Bob Wells | New England Biochar / Checked 12 November 2026

Owner: King County Water and Land Resources Division / Washington stormwater research

Put your production expertise into stormwater

King County's approved biochar study plans producer interviews and material screening to create a usable stormwater specification. Your production and sourcing consulting can help connect feedstock choices and processing methods to a material that can actually be supplied. Contact Jennifer Lanksbury to introduce that expertise and establish which technical support or candidate-material work the team could commission. [1, 2, 3]

YOUR SALES SCOPE

Production/process consulting and candidate-material support. [1, 3]

PROJECT POSITION

Approved SAM project; contracting recommended summer/fall 2027. [2]

YOUR NEXT MOVE

Ask Jennifer for the current scope and permitted producer-input route. [1, 4]

Why it fits

01 The study plans producer interviews about feedstock and processing. Your production and sourcing consulting directly addresses that discussion. [1, 3]

02 Candidate selection considers regional availability and cost. Bring a practical production/supply approach; agree how a Massachusetts-based firm could support the Washington team. [1, 3]

03 New biochar development is conditional on too few suitable existing candidates. Your process and system-selection expertise is relevant to that later decision. [1, 3]

Your first move

Jennifer Lanksbury | King County study contact

Named proposal lead; published email and direct work phone. [1, 4]

jlanksbury@kingcounty.gov | 206-263-3674

Ask: Jennifer, what is FP07's current contracting schedule and producer-input route, and is there a defined need for outside process consulting or candidate-material work that we could scope?

From insight to action

Where your offer fits

PROJECT NEED	YOUR CONTRIBUTION	NEXT STEP
Producer/process input [1]	Present production and sourcing expertise. [3]	Ask which inputs the team wants and how to provide them.
Candidate screening [1]	Document material provenance and processing.	Match the requested data, regional supply and cost criteria.
Conditional development [1]	Offer a scoped process-development approach. [3]	Discuss only if the team identifies a remaining need.

SAM project approval supports planning the approach. It does not establish a supplier allocation; agree the permitted commercial route with Jennifer. [2]

People to know

TECHNICAL TEAM

Chelsea Mitchell, King County: 206-477-0616. Coordinate technical follow-up through Jennifer. [4]

NAMED ROUTE

Ask Jennifer for current scope, contracting and permitted producer input. [1, 4]

What happens next

- **JULY 9 -- APPROVED LIST**

  FP07 appears on the SAM Round 5 approved-project list. [2]

- **SUMMER/FALL 2027 -- RECOMMENDED**

  The funding letter recommends this contracting period, with flexibility. Confirm the current schedule with Jennifer. [2]

Evidence behind the opportunity

[1] King County | FP07 proposal | Mar. 2026

[2] SWG | Funding/contracting letter | July 9

[3] New England Biochar | Services | 12 Nov

[4] King County | Named staff | 12 Nov

Open current program or procurement records

Public records checked 12 November 2026. Supplier scope and timing are to be established through the study team.

Your next update	Confirm the contracting schedule, permitted producer involvement and any defined technical-support or material requirement.